

1st Annual Conference

# Finance & Renewable Energy in CEE

FUTURE ANALYSIS OF THE MARKET HOSTED BY TRAFICON AND BIRD & BIRD

Thursday, January 20<sup>th</sup>, 2011 at Hotel Jalta in Prague, the Czech Republic



## COMPANIES:

- BAWAG Bank
- Bird & Bird
- Divine Energy Group (DEG)
- EBRD
- GE Energy
- IQ Fund Management
- Mezzanin Finanzierungs AG
- MyENERGY
- N-Vision Energy
- NeueEnergieGesellschaft
- Schneider Electric
- Solar City
- Traficon s.r.o.
- Windenergie s.r.o.

## Our Speakers:

### Dr. Andreas Strasser

Head of Project & Acquisition Finance, **BAWAG**

### Mag. (FH) Marcus Kapun

Corporate Business Solutions, **BAWAG**

### Olaf Koerner

Country President (CZ), **Schneider Electric**

### Ing. Marek Lang

Project Manager, **Solar City**

### Pierre-Philippe N. Möller

CEO, **IQ Management Fund**

### Dr. Gerald Horvath

Investment Manager, **Mezzanin Finanzierungs AG**

### Ing. Dalibor Prokes

CEO and Co Owner, **DEG**

### Ing. Peter Badik

Partner, **MyEnergy**

### Izabela Kielichowska

Renewable Energy Policy Analyst, **GE Energy**

### Jan Stavek

CEO, **Traficon**

### Grzegorz Zielinski

Senior Banker, **EBRD**

### Bianca Krakkai, LL.M.

Lawyer, **Neue EnergieGesellschaft**,

### Sebastian Noethlichs

Managing Director, **N-Vision**

### Emre Polat

Attorney-at-Law, **Bird & Bird**

### Ingo Lange

Authorized Officer, **Windenergie s.r.o.**

### Ira Saul Rubenstein

Partner, **Traficon**

### Stanislaw Pelczar

Attorney-at-Law, **Bird & Bird**

### Dr. Arne Scheschonk

Attorney-at-Law, **Bird & Bird**

## CONFERENCE MANAGEMENT

### REGISTRATION & INQUIRIES IN CZECH

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BIRD & BIRD

  
TRAFICON  
TRADE FINANCE CONSULTING

**THE NIGHT BEFORE:**  
January 19th

19:00-22:00 Welcome Drink & Get Together

**MORNING SESSION:**  
January 20th

08:00-09:00 Registration & Coffee

09:00-09:10 Welcoming Address  
Traficon/Bird & Bird

**A Look Back at Past Deals and Success Stories**

09:10-10:20 Case Study # 1 with Q&A  
**BAWAG Bank, Solar City, Traficon**

- General Environment in Czech Republic for PV
- How to structure finance with an out of country international bank within Czech Rep.
- What to Expect and Due Diligence Process

10:20-10:40 Coffee and Networking Break

10:40-11:20 Presentation on BioGas  
**IQ Fund Management**

- Technology
- Structuring finance

11:20-12:10 Case Study #2 with Q&A  
**Bird & Bird, Windenergie**

- Legal Environment
- Client Perspective

12:10-13:10 Lunch

**AFTERNOON SESSION: DEFINING THE FUTURE IN THE CEE REGION**

**Financing and Infrastructure**

13:10-13:30 Assessing the Future Financing of Renewables: Roadblocks, trends & opportunities  
**Traficon**

- Looking at the banking system & the renewable energy industry
- The attraction for investors to the region
- The role of debt and equity

13:30-14:00 The role of Mezzanine Finance  
**Mezzanin Finanzierung**

- What is mezzanine finance?
- Scope of transactions and examples

14:00-15:00 The Future Outlook of Eastern Europe in Brief  
**GE Energy, EBRD**

- Effectiveness of policies supporting the development of renewable energy in the region
- Ukraine's potential

15:00-15:30 Coffee Break and Networking Opportunity

**Country Specific Focus Drawing Upon Examples**

15:30-16:30 A look at the current situation of PV in the Czech Republic and Slovakia and into the Bulgarian market  
**DEG, MyENERGY, Schneider Electric**

- Real Life Examples: With the Czech Republic/Slovakia reducing their feed in tariffs, will the Bulgarian market take off next?
- Consideration of the correct investment with regard to technical criteria for initiation and running photovoltaic power plants

16:30-18:30 Panel Discussion: future outlook of renewables in Turkey, Bulgaria, Poland, Romania, Ukraine

Moderated by **Ira Saul Rubenstein, Traficon**

- What's on offer in these developing markets?
- Romania: **Bianca Krakkai, Neue EnergieGesellschaft**
- Bulgaria: **Sebastian Noethlichs, N-Vision Energy**
- Poland: **Stanislaw Pelczar, Bird & Bird-Warsaw**
- Turkey: **Emre Polat, Bird & Bird**
- Ukraine: **GE Energy Jenbacher**

**PRICING**

**EARLY BIRD (OCT. 1<sup>ST</sup> - DEC. 31<sup>ST</sup>):**

**-240€ (INCLUDING 20% VAT)**

**NORMAL PRICE (JAN. 1<sup>ST</sup> - JAN. 17<sup>TH</sup>):**

**-360€ (INCLUDING 20% VAT)**

**PLEASE MAKE PAYMENT DIRECTLY TO EITHER**

From a bank account within the Czech Republic

**UNICREDIT BANK: 2105804995/2700**

From a bank account not located in Czech Republic

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**CONDITION OF PARTICIPATION**

YOU WILL RECEIVE AN INVOICE AND CONFIRMATION AFTER REGISTERING BY EMAIL. REGISTRATION IS POSSIBLE UP TO 4 WORKING DAYS BEFORE THE START OF THE CONFERENCE. WE WILL REFUND FEES PAID IN FULL FOR THE CONFERENCE IF THERE IS A CANCELLATION (IN WRITING), FOR WHATEVER REASON, IF IT IS MADE MORE THAN 14 WORKING DAYS BEFORE THE CONFERENCE MINUS A 20€ PROCESSING FEE. PLEASE NOTE THAT 50 PERCENT OF THE ATTENDANCE FEES ARE DUE IN CASE OF A CANCELLATION (IN WRITING) WE RECEIVE LESS THAN 14 WORKING DAYS PRIOR TO THE EVENT. IN CASE OF A CANCELLATION THAT WE RECEIVE LESS THAN 4 WORKING DAYS PRIOR TO THE EVENT, WHETHER IT BE FAILURE TO ATTEND THE CONFERENCE OR IN THE CASE OF A NOTIFIED CANCELLATION OF ATTENDANCE, THE FULL AMOUNT OF THE FEES WILL STILL BE DUE. WE RESERVE THE RIGHT TO CHANGE SPEAKERS AND OTHER PARTS OF THE CONFERENCE PROGRAMME. SPACE SUBJECT TO AVAILABILITY.